

### 10.3 Payment Schedule

Note: Implementation Partner shall raise invoice on completion of milestone activities (as applicable) which are listed below:

#### *Phase I – Pilot Phase*

	Description of Task	Payment	Milestone
<b>I</b>	<b>Charges for the supply of ERP licenses for ERP functional users, ESS users &amp; payroll users</b>		
1	Charges for supply of ERP named users including their ESS services and Payroll including latest run time RDBMS	50% of ERP product license cost for the licenses as per Sl. No. 1 (a) of the Price Schedule of section IV plus taxes and duties	On delivery and receipt of requisite number of ERP named user Licenses and ESS and Payroll licenses by PSTCL along with required RDBMS Software
2		50% of ERP product license cost for the licenses delivered as Per Sl. No. 1 (a) of the Price Schedule of section IV plus taxes and duties	On successful installation of the requisite number of ERP named user Licenses and ESS and Payroll licenses along with required RDBMS Software
<b>II</b>	<b>Implementation, Configuration, Bespoke Development, Integration &amp; Training charges</b>		
1	Preparation of Project Plan & Project Charter Report, Core Team Training	10% of price as per Sl. No. 2 of the Price Schedule plus taxes and duties	Upon submission of Project Plan and Project Charter Document and Completion of Functional Training for the Core Team of PSTCL and upon acceptance by PSTCL.
2	TO-BE process mapping (Business Blueprinting)	15% of price as per Sl. No. 2 of the Price Schedule plus taxes and duties	Upon completion of Business Blueprinting and submission of Business Blueprint Document and upon acceptance by PSTCL.
3	Gap Analysis, Identification of the requirements for Master Data Management, Business Blue Printing Closure	10% of price as per Sl. No. 2 of the Price Schedule plus taxes and duties	Upon submission of Gap Analysis Report, Master Data Structures and upon acceptance by PSTCL along with Business Blue Print Phase Sign Off.
4(a)	Testing the ERP software	5% of Price as per Sl. No.2 of the Price Schedule plus taxes and duties	Upon completion of all Unit Testing of ERP S/w and Acceptance by PSTCL.
4 (b)		5% of Price as per Sl. No. 2 of the Price Schedule plus taxes and duties	Upon completion of all User Acceptance Test (UAT) of ERP S/w and Acceptance by PSTCL.

5	Identification of Change Management issues and End User Training Requirement, design of training modules, preparation and supply of study materials including audio-visual contents, imparting training at various levels of End Users, Preparation of System Manual(s) and Help desk setup	15% of Price as per Sl. No. 2 of the Price Schedule plus taxes and duties	Upon submission of Change Management Requirement Report & Strategy, Training Requirement Report for End Users, Training Curriculum for End Users, Training schedule & Training Completion Report for End Users, Assistance in Acceptance/Quality Testing of the IT infrastructure for the ERP Data Centre of PSTCL and acceptance by PSTCL.
6	Go-live	40% of Price as per Sl. No. 2 of the Price Schedule plus taxes and duties	On successful completion of Go-Live Acceptance Test and Issue of Go-Live Acceptance Certificate from PSTCL.

**Phase II – Roll-out Phase**

	Description of Task	Payment	Milestone
<b>II (A)</b>	<b>Charges for the supply of ERP licenses for ERP functional users, ESS users &amp; payroll</b>		
1	Charges for supply of ERP named users as per Sl. No. 1 (b) of the Price Schedule of section IV	50% of ERP product license cost for the licenses as per Sl. No. 1 (b) of the Price Schedule of section IV plus taxes and duties	On delivery and receipt of requisite number of ERP named user Licenses and ESS and Payroll licenses by PSTCL along with required RDBMS Software
2		50% of ERP product license cost for the licenses delivered as Per Sl. No. 1 (b) of the Price Schedule of section IV plus taxes and duties	On successful installation of the requisite number of ERP named user Licenses and ESS and Payroll licenses along with required RDBMS Software
<b>III</b>	<b>Roll –out to all the remaining sites of PSTCL</b>		
3	Roll-out charges for the remaining locations of PSTCL	100% of price as per Sl. No. 3 of the Price Schedule	On successful completion of Roll-out of ERP system to all the locations of PSTCL and upon Roll-out Phase Sign Off by PSTCL
<b>IV</b>	<b>Post Go-Live Stabilization Support Charge</b>		
1	Stabilization Support for 6 months	100% of Price as per Sl. No. 4 of the Price Schedule	On successful completion of Post Go-Live Stabilization Support

			period and upon Post Go-Live Stabilization support Sign Off by PSTCL
<b>V</b>	<b>Quality Review and Audit Charge by the ERP product vendor</b>		
1	Quality Review and Audit Charge by the ERP OEM	50% of Price as per Sl. No. 5 of the Price Schedule plus taxes and duties	On submission of Audit Report for Business Blueprint and upon acceptance by PSTCL.
2		50% of Price as per Sl. No. 5 of the Price Schedule plus taxes and duties	On submission of Audit Report before Go-Live of the ERP system and upon acceptance by PSTCL.
<b>VI</b>	<b>Annual Maintenance Contract Support Charge</b>		
1	Annual Maintenance Contract Support Charge after the end of Post Go-Live Stabilization Support Period	Quarterly as per Sl no 6 of Price schedule plus taxes and duties	On successful completion of each quarter of the Annual Maintenance Contract Support period and upon certification by PSTCL Project Manager for each quarter.
<b>V</b>	<b>ATS charges of ERP licenses</b>		
1	ATS charges of ERP licenses for the 1 <sup>st</sup> year	Sl. No. 7(a) of the Price Schedule plus taxes and duties	ATS charges of ERP licenses at the start of each quarter of ATS.
2	ATS charges of ERP licenses for the 2 <sup>nd</sup> year	Sl. No. 7(b) of the Price Schedule plus taxes and duties	ATS charges of ERP licenses at the start of each quarter of ATS.
3	ATS charges of ERP licenses for the 3 <sup>rd</sup> year	Sl. No. 7(c) of the Price Schedule plus taxes and duties	ATS charges of ERP licenses at the start of each quarter of ATS.
4	ATS charges of ERP licenses for the 4 <sup>th</sup> year	Sl. No. 7(d) of the Price Schedule plus taxes and duties	ATS charges of ERP licenses at the start of each quarter of ATS.
5	ATS charges of ERP licenses for the 5 <sup>th</sup> year	Sl. No. 7(e) of the Price Schedule plus taxes and duties	ATS charges of ERP licenses at the start of each quarter of ATS.